

Human Wellness

# STAKEHOLDER ENGAGEMENT GUIDELINES AND PRACTICE



RESPECT each other's differences

FREEDOM in your work and personal lives

TRUST you as an adult

TRUTH in what we do every day



# MEGA COMMITMENT is to provide

Quality Products and Services to Our Customers

Through constant Improvement and Innovation



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### 1. Introduction and Purpose

Mega Lifesciences' sustainable development includes involvement of large variety of interest groups. Through daily business process, feedback from public, employees, customers, consumers, trade events, shareholder/ analyst meetings, government guidelines and other platforms our stakeholders' voices help us realize our material issues.

Mega Lifesciences Public Company Limited and its subsidiaries (hereafter "MEGA" or "the company") realizes that stakeholder's explicit expectation, interest and concerns is crucial for our sustainable growth. The company values our stakeholder's opinion as significant component to learn from their insights into emerging trends and innovations, as well as the risks and opportunities forour business.

### 2. Objective and Scope

This Stake holder engagement guideline has been communicated to and adopted by all the employees of MEGA.

The key objectives of the Guideline are:

- To help MEGA employees and management the channels, approaches and tools for communication with stakeholders and to collect stakeholders' material opinion where operationally and practically possible to implement with the aim to build and maintain inclusivity.
- 2. To include engagement outcome in key strategic decision-making and this responsively contributing to stakeholders' expecations.
- 3. To build and maintain Mega's contribution to UN's Sustainable Development Goal to ensure mutual benefit to Society and environment.

# 3. Guiding principles

- Inclusivity: MEGA will ensure participation of stakeholders in developing and achievement of strategic response to sustainability. MEGA shall acknowledge and accept its accountability towards those whom MEGA impacts by reason of it's business and operations.
- 2. Materiality: MEGA shall note the materiality including relevance and significance of matters and the role of stakeholders in influencing its decisions, actions and performance.



Responsiveness: MEGA will respond to stakeholders' concerns and expectations especially
on issues affecting its sustainable performance and will back it with decisions, actions,
performance and transparency/ reporting to stakeholders.

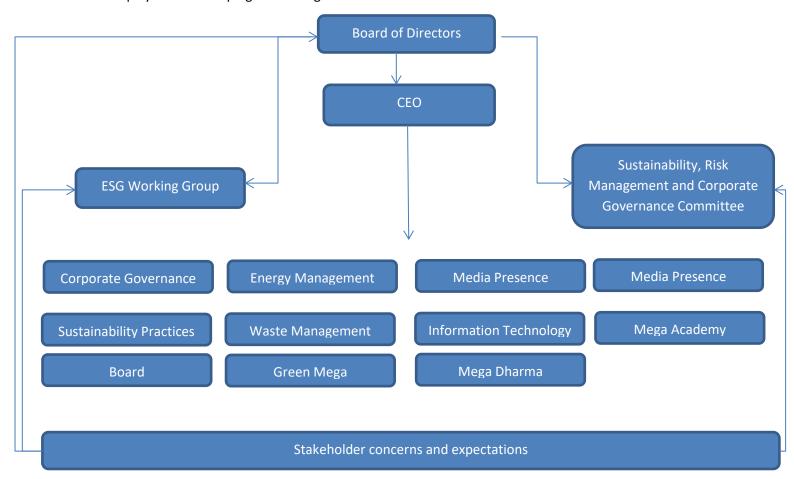
### 4. Accountability in Company

The CEO is responsible for the Sustainability of the Company and the Board has constituted Sustainability, Risk Management and Corporate Governance Committee comprising of two (02) Independent Directors and Executive Director & CFO.

The Company has appointed a ESG working group which will report to the Management and will responsible for the reporting of Sustainability linked actions and decisions.

Each function head shall be responsible for communicating with the key stakeholders.

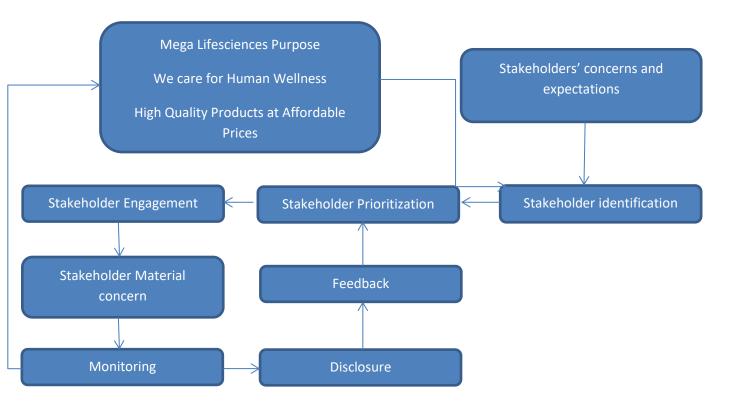
The Above team comprising of CEO, ESG Working Group and the Function heads in the Company shall play a role in shaping the strategies and communications with the stakeholders.





### 5. Procedure

Mega has attempted to adopt the principles of ISO 26000 and AA1000 for stakeholder engagement and build strategies according to address stakeholder concerns.





### 5.1 Stakeholder identification

The Stakeholder' expectation is identified with materiality analysis so we can take the action and also change the strategies/ tactical plans. The key objective of MEGA is to care for Human Wellness and Provide good quality products in developing and frontier markets at affordable prices. Stakeholders are prioritized based on emerging risks and materiality analysis. The stakeholderconcerns then elevated and strategy this results in evolved strategies and responses to material concerns.

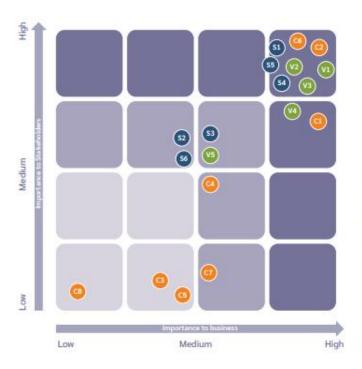
Emerging Risk	Risk Indicators/	Material Issue	Stakeholders		
	Impact				
There is a growing as our business environment changes, data convergence with third parties and cyber security threats become more sophisticated.	<ul> <li>Threats to</li> <li>business continuity</li> <li>Hacking</li> <li>incidents</li> <li>Data breach</li> </ul>	<ul> <li>Information         Technology         Personal Data         Protection     </li> </ul>	<ul> <li>Employees</li> <li>Shareholders</li> <li>Government &amp; regulatory bodies</li> <li>Suppliers</li> </ul>		
Our high quality standards and sustainability combined with inherent scarcity of the raw materials/ ingredients for our products run a risk of shortage of such materials. Combined with these factors and Mega's strategy to supply to fast growing under developed and developing countries may lead to a shortage of supplies and there is a risk of climate change affecting the supplies in response to rising demand.	<ul> <li>Environmental non-compliance</li> <li>No or scarce reporting</li> <li>Absence of leadership involvement</li> </ul>	<ul> <li>Sustainable sourcing</li> <li>Affordable and innovative medicines</li> </ul>	<ul> <li>Consumers</li> <li>Customers</li> <li>Shareholders</li> <li>Government</li> <li>Employees</li> <li>Suppliers</li> </ul>		
Society has seen a significant increase in consumption of supplements, NSAIDS and immunity building products during the Pandemic period.	<ul> <li>Increase in competitors</li> <li>Falling margins</li> <li>New Brands</li> </ul>	<ul> <li>Sustainable sourcing</li> <li>Affordable and innovative medicines</li> </ul>	<ul> <li>Employees</li> <li>Shareholders</li> <li>Competitors</li> <li>Government</li> <li>Consumers</li> </ul>		



This has attracted new local		<ul> <li>Customers</li> </ul>
and foreign competitors in		
the market. Regulatory		
bodies have opened gates for		
production and sale of		
pharmaceutical products and		
medicinal supplements. The		
new demand and new players		
will elevate their aggression		
to retain their market share		
and revenues in the markets		
including those where Mega		
Lifesciences is present.		
Pharmaceutical companies		
have expanded capacities to		
cope with the increase in		
demand of certain products		
and will now utilise the		
capacity for other products.		
The market will see serious		
changes including reduction		
in demand for supplements		
and return back to slightly		
above pre-pandemic levels		
and higher number of		
competitors.		



# **5.2 Materiality Matrix**



### Economic Dimension

- C1. Corporate Governance (H,H)
- C2. Risk Management
- C3. Sustainable sourcing
- C4. Responsible business practices
- C5. Information Technology
- C6. Affordable and Innovative Medicines
- C7. Anti-Corruption
- C8 Combatting Counterfeit Drugs/ Enforcement

### **Environment Dimension**

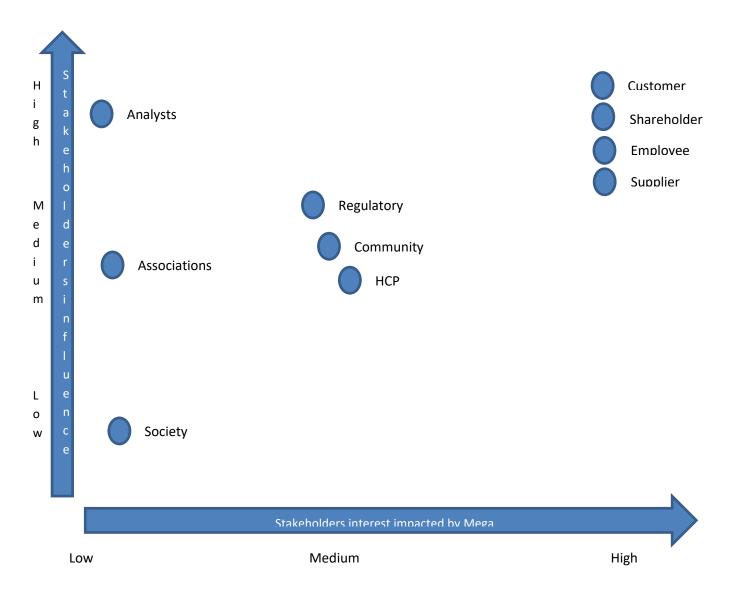
- V1 Waste Management
- V2 Water Management
- V3 Energy Management
- V4 Compliance with Environment laws
- V5 Community engagement

### Social Dimension

- S1 Attracting and retaining Talent
- S2 Training and Development
- S3 Diversity
- S4 Human Rights
- S5 Non-Discrimination and no harassment
- S6 Community development



### 5.3 Stakeholder Prioritization



### 5.4Stakeholder engagement planning

MEGA engages with stakeholders frequently in variety of languages and on various media. This helps us gather more explicit and realistic feedback from our stakeholders. MEGA ensures that employees are trained in Inside Information policy, personal data protection, privacy notices, Human rights policy and other required policies to equip them to deal with stakeholders.

The Key Principles of Stakeholder Engagement are

RESPECT, RESPONSE, SHARE AND ADAPT.



# **5.5 Stakeholder engagement frequency**

Stakeholder Engagement modes and frequency

	akenoider Engagement modes and frequency		<u>&gt;</u>	<u>&gt;</u>		<u>&gt;</u>
		Daily	Periodically	Monthly	Quarterly	Annually
			erio	Σ	Öű	An
			ط			
1	Employee					
	Welfare meeting		Υ			
	Annual report					Υ
	Announcements		Υ			
	Employee Engagement	Υ				
	Employee Satisfaction					Υ
	Suggestion boxes/ emails		Υ			
	Quesionnaire		Υ			
	Viewnews					Υ
	Email network		Υ			
	Intranet		Υ			
	Training		Υ			
	Website: Megawecare.com		Υ			
	Facebook/Megawecare		Υ			
	Email:		Υ			
	Audit.Committee@Megawecare.com		Υ			
	whistleblow@megawecare.com		Υ			
2	Investors/ Shareholders/ Analysts					
	Annual report					Υ
	Opportunity Day				Υ	
	Roadshows		Υ			
	Earnings Call				Υ	
	Annual General meeting					Υ
	News Release		Υ			
	Info@megawecare.com		Υ			
	Investor@megawecare.com		Υ			
	Tel: 027694222 Ext 4203		Υ			
	Sustainability report					Υ
	MD&A				Υ	
	Financial Statements				Υ	
	Analysis and reports				Υ	
		_				

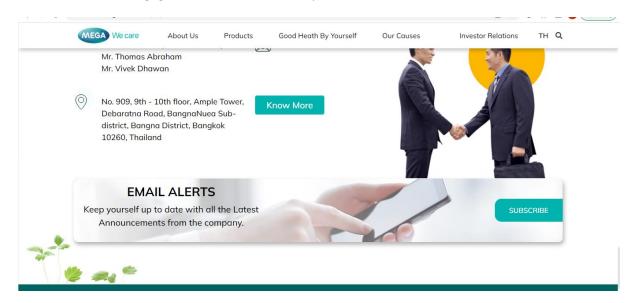


	IR portal	Y	
3	Suppliers		
	Annual report		Υ
	Corporate website	Υ	
	info@megawecare.com	Υ	
	Supplier code of conduct	Υ	
	Questionnaires	Υ	
	Quality Audit	Υ	
	Supplier news	Υ	
4	Government and Regulatory bodies		
	Reports	Υ	
	Payment of taxes	Υ	
	Inspections	Υ	
	Audits	Υ	
	Annual report		Υ
	News Release	Υ	
	Website	Υ	
	Product packaging	Υ	
	Questionnaires	Υ	
	Inquiries	Υ	
5	Media		
	News release	Υ	
	Annual report		Υ
	info@megawecare.com	Υ	
	investor@megawecare.com	Υ	



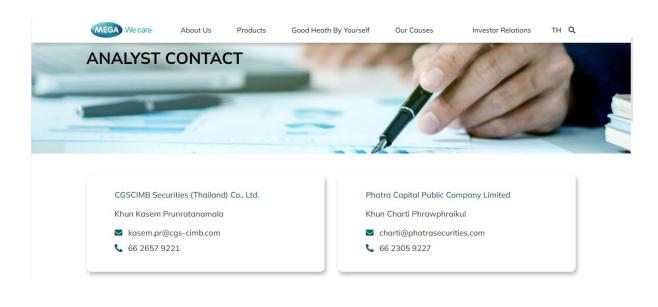
# 5.6 Stakeholder engagement tools

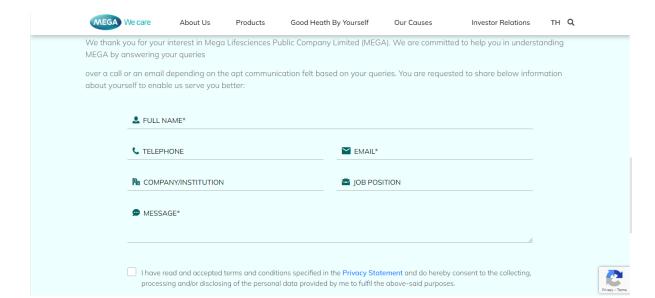
Some stakeholder engagement windows as examples below.



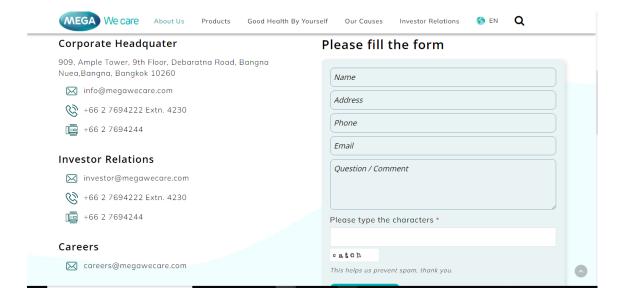














### Mega Lifesciences Public Company Limited

เพื่อเป็นการปรับปรุงคุณภาพของการจัดการประชุมผู้ถือผู้นและรายงานประจำปี บริษัทฯ ขอความร่วมมือใช้ท่าน โปรดดอบแบบสอบถามดังนี้

To enhance the quality of our AGM meeting and annual reporting, please let us have your views

พรทั้ง	พระปรับปรุง	พอใช้	A	Fiffeial
topic	PDOF	Fair	Good	Excellent
รายงานประจำปี				
Annual Report				
<ul> <li>เนื้อหาเข้าใจง่าย</li> </ul>				
Easy to understand			-	
<ul> <li>มีข้อมูลที่เป็นประโชชน์ และครบถ้วน</li> </ul>				
Helpful information				
<ul> <li>บาพรวมของราชงาน</li> </ul>				
Overall rating				
การจัดการประชุมผู้ถือหุ้น				
AGM Meeting	1			
• สถานที่				
Venue				
<ul> <li>ขั้นตอนการตงพะเบียน</li> </ul>				
Registration Process				
<ul> <li>อาหารและเครื่องดื่ม</li> </ul>				
Food & Beverage				
<ul> <li>เนื้อหาในการประชุม</li> </ul>				
Conference Content			- 1	

ท่านต้องการให้รายงานประจำปีเพิ่มเดิมข้อมูดอื่นๆ อีกหรือไม่ โปรดระบุ
Was there any additional information you expect to receive in the Annual Report? Please specify.
annum manananan mananan manana
ท่านมีคำถามหรือข้อแนะนำใหๆ เกี่ยวกับการจัดประทุมผู้ถือหุ้นอีกหรือไม่ โปรดระบุ
Do you have any question or suggestion for AGM meeting? Please specify.